

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Loretta Lamar

Person:

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Miller

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AUP Report Date:

Current Classification:

NCAA Primary Division: I-A

Athletic Conference:

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	3,593	79.1%
Female Undergraduates:	950	20.9%
Total Undergraduates:	4,543	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	x		
Basketball	x	x	
Beach Volleyball			
Bowling			
Cross Country	x	x	
Equestrian			
Fencing			
Field Hockey			
Football	x		

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Golf	x	x	
Gymnastics	x		
Ice Hockey			
Lacrosse	x	x	
Rifle			x
Rowing		x	
Rugby			
Skiing			
Soccer	x	x	
Softball			
Swimming and Diving	x	x	
Tennis	x	x	
Track, Indoor	x	x	
Track, Outdoor	x	x	
Triathlon			
Volleyball		x	
Water Polo	x		
Wrestling	x		
Others	x		x
Totals	15	11	2

Revenue/Expense Summary

ID	Item	Amount	Definition
<i>Revenues</i>			
1	Ticket Sales.	\$7,568,877	Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).
2	Student Fees	\$637,668	Include student fees assessed and restricted for support of intercollegiate athletics.
3	Guarantees.	\$5,171,000	Include revenue received from participation in away games.
4	Contributions.	\$7,348,036	Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).
5	Compensation and Benefits Provided by a Third Party.	\$0	Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.
6	Direct State or Other Government Support.	\$0	Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).

ID	Item	Amount	Definition
7	Direct Institutional Support.	\$2,305,766	Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).
8	Indirect Facilities and Administrative Support.	\$0	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
9	NCAA/Conference Distributions including all tournament revenues.	\$629,828	Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).
10	Broadcast, Television, Radio, and Internet Rights.	\$3,625,000	Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.
11	Program Sales, Concessions, Novelty Sales, and Parking.	\$1,594,519	Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).
12	Royalties, Licensing, Advertisements and Sponsorships.	\$7,559,793	Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).
13	Sports Camp Revenues.	\$3,715,185	Include amounts received by the athletics department for sports-camps and clinics.
14	Endowment and Investment Income.	\$2,746,581	Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?

ID	Item	Amount	Definition
15	Other Operating Revenue.	\$1,131,614	Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total operating revenue.
16	Total Operating Revenue.	\$44,033,867	Add Categories 1-15.
<i>Expenses</i>			
17	Athletic Student Aid.	\$0	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.
18	Guarantees.	\$2,191,690	Include amounts paid to visiting participating institutions.
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	(b) (4)	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
20	Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

ID	Item	Amount	Definition
21	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	(b) (4)	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
23	Severance Payments.	\$13,249	Include severance payments and applicable benefits recognized for past coaching and administrative personnel.
24	Recruiting.	\$887,667	Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
25	Team Travel	\$3,761,302	Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.
26	Equipment, Uniforms and Supplies.	\$1,273,689	Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.
27	Game Expenses.	\$2,279,027	Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.

ID	Item	Amount	Definition
28	Fund Raising, Marketing and Promotion.	\$1,482,432	Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
29	Sports Camp Expenses.	\$1,835,686	Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.
30	Direct Facilities, Maintenance, and Rental.	\$3,381,076	Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.
31	Spirit Groups	\$0	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
32	Indirect Facilities and Administrative Support.	\$0	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
33	Medical Expenses and Medical Insurance	\$0	Include medical expenses and medical insurance premiums for student-athletes.
34	Memberships and Dues.	\$86,114	Include memberships, conference and association dues.
35	Other Operating Expenses.	\$5,629,299	Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.
36	Total Operating Expenses.	\$44,419,063	Add Categories 17-35.
37	Transfers to Institution	\$0	Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.

ID	Item	Amount	Definition
38	Total Expenses	\$44,419,063	Add Categories 36-37.

Revenue/Expense Details

- 1 Ticket Sales. \$7,568,877 Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).

Revenues by Source	Men's Teams Only Ticket Sales.	Women's Teams Only Ticket Sales.	Not Allocated by Gender Ticket Sales.
Baseball	1,002		
Basketball	87,395	41,552	
Football	7,034,491		
Golf			
Gymnastics			
Lacrosse	88,448	14,270	
Rifle			
Rowing			
Soccer	7,245	13,564	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling	8,710		
Others	15,674		
Subtotal All Teams	7,242,965	69,386	0
Revenue Not Related to Specific Teams			256,526
Total Revenue	7,242,965	69,386	256,526

2 Student Fees \$637,668 Include student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only Student Fees	Women's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			637,668
Total Revenue	0	0	637,668

3 Guarantees. \$5,171,000 Include revenue received from participation in away games.

Revenues by Source	Men's Teams Only Guarantees.	Women's Teams Only Guarantees.	Not Allocated by Gender Guarantees.
Baseball			
Basketball	120,000	22,000	
Football	5,000,000		
Golf			
Gymnastics			
Lacrosse	25,000		
Rifle			
Rowing			
Soccer	4,000		
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	5,149,000	22,000	0
Revenue Not Related to Specific Teams			
Total Revenue	5,149,000	22,000	0

4 Contributions. \$7,348,036 Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).

Revenues by Source	Men's Teams Only Contributions.	Women's Teams Only Contributions.	Not Allocated by Gender Contributions.
Baseball	57,565		
Basketball	60,712	91,030	
Football	1,041,604		
Golf	66,454	7,194	
Gymnastics	8,736		
Lacrosse	227,169	91,882	
Rifle			2,686
Rowing		21,099	
Soccer	27,005	24,375	
Swimming and Diving	44,400	39,057	
Tennis	19,725	18,630	
Track and Field, X-Country	18,798	6,494	
Volleyball		4,309	
Water Polo	9,118		
Wrestling	35,442		
Others	111,367		
Subtotal All Teams	1,728,095	304,070	2,686
Revenue Not Related to Specific Teams			5,313,185
Total Revenue	1,728,095	304,070	5,315,871

5 Compensation and Benefits Provided by a Third Party. \$0 Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits Provided by a Third Party.	Women's Teams Only Compensation and Benefits Provided by a Third Party.	Not Allocated by Gender Compensation and Benefits Provided by a Third Party.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

6 Direct State or Other Government Support. \$0 Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).

Revenues by Source	Men's Teams Only Direct State or Other Government Support.	Women's Teams Only Direct State or Other Government Support.	Not Allocated by Gender Direct State or Other Government Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Direct Institutional Support. \$2,305,766 Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Institutional Support.	Direct Institutional Support.	Direct Institutional Support.
Baseball	12,686		
Basketball		3,383	
Football			
Golf			
Gymnastics			
Lacrosse	9,238	8,877	
Rifle			7,652
Rowing		2,837	
Soccer	2,777	1,245	
Swimming and Diving	8,846	9,047	
Tennis	7,888	9,316	
Track and Field, X-Country	21,106	28,164	
Volleyball		12,622	
Water Polo	11,626		
Wrestling	7,622		
Others	19,519		
Subtotal All Teams	101,308	75,491	7,652
Revenue Not Related to Specific Teams			2,121,315
Total Revenue	101,308	75,491	2,128,967

8 Indirect Facilities and Administrative Support. \$0 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).

Revenues by Source	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

9 NCAA/Conference Distributions including all tournament revenues. \$629,828 Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).

Revenues by Source	Men's Teams Only NCAA/Conference Distributions including all tournament revenues.	Women's Teams Only NCAA/Conference Distributions including all tournament revenues.	Not Allocated by Gender NCAA/Conference Distributions including all tournament revenues.
Baseball			
Basketball	3,067	20,628	
Football			
Golf			
Gymnastics	1,770		
Lacrosse		6,937	
Rifle			
Rowing		17,351	
Soccer			
Swimming and Diving	759	759	
Tennis			
Track and Field, X- Country	1,080	1,346	
Volleyball			
Water Polo			
Wrestling	5,376		
Others			
Subtotal All Teams	12,052	47,021	0
Revenue Not Related to Specific Teams			570,755
Total Revenue	12,052	47,021	570,755

10 Broadcast, Television, Radio, and Internet Rights. \$3,625,000 Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.

Revenues by Source	Men's Teams Only Broadcast, Television, Radio, and Internet Rights.	Women's Teams Only Broadcast, Television, Radio, and Internet Rights.	Not Allocated by Gender Broadcast, Television, Radio, and Internet Rights.
Baseball			
Basketball			
Football	3,625,000		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	3,625,000	0	0
Revenue Not Related to Specific Teams			
Total Revenue	3,625,000	0	0

11 Program Sales, \$1,594,519 Include revenue of game programs, novelties, food or other
 Concessions, Novelty concessions, and parking revenues. Revenue from sales of game
 Sales, and Parking. program advertising is to be included in Revenue Category 12
 (Royalties, Licensing, Advertisements and Sponsorships).

Revenues by Source	Men's Teams Only Program Sales, Concessions, Novelty Sales, and Parking.	Women's Teams Only Program Sales, Concessions, Novelty Sales, and Parking.	Not Allocated by Gender Program Sales, Concessions, Novelty Sales, and Parking.
Baseball	1,199		
Basketball	8,052	2,697	
Football	519,169		
Golf			
Gymnastics			
Lacrosse	9,674	3,158	
Rifle			
Rowing			
Soccer	389	849	
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball		123	
Water Polo	116		
Wrestling	204		
Others	698		
Subtotal All Teams	539,501	6,827	0
Revenue Not Related to Specific Teams			1,048,191
Total Revenue	539,501	6,827	1,048,191

12 Royalties, Licensing, Advertisements and Sponsorships. \$7,559,793 Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Women's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Not Allocated by Gender Royalties, Licensing, Advertisements and Sponsorships.
Baseball			
Basketball	524,848		
Football	6,472,521		
Golf			
Gymnastics			
Lacrosse	262,424		
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	7,259,793	0	0
Revenue Not Related to Specific Teams			300,000
Total Revenue	7,259,793	0	300,000

13 Sports Camp Revenues. \$3,715,185 Include amounts received by the athletics department for sports-camps and clinics.

Revenues by Source	Men's Teams Only Sports Camp Revenues.	Women's Teams Only Sports Camp Revenues.	Not Allocated by Gender Sports Camp Revenues.
Baseball	299,150		
Basketball	88,919	65,588	
Football	16,005		
Golf			
Gymnastics			
Lacrosse	849,440	222,635	
Rifle			
Rowing		225,773	
Soccer	352,588	216,493	
Swimming and Diving	146,254		
Tennis	65,132	45,154	
Track and Field, X-Country	41,685	61,625	
Volleyball		275,625	
Water Polo	140,859		
Wrestling	297,460		
Others	304,800		
Subtotal All Teams	2,602,292	1,112,893	0
Revenue Not Related to Specific Teams			
Total Revenue	2,602,292	1,112,893	0

14 Endowment and Investment Income. \$2,746,581 Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support."

Revenues by Source	Men's Teams Only Endowment and Investment Income.	Women's Teams Only Endowment and Investment Income.	Not Allocated by Gender Endowment and Investment Income.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			2,746,581
Total Revenue	0	0	2,746,581

15 Other Operating Revenue. \$1,131,614 Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total operating revenue.

Revenues by Source	Men's Teams Only Other Operating Revenue.	Women's Teams Only Other Operating Revenue.	Not Allocated by Gender Other Operating Revenue.
Baseball	157		
Basketball		10,870	
Football	172,050		
Golf	12,600	200	
Gymnastics			
Lacrosse	59	4,615	
Rifle			1,180
Rowing			
Soccer		55	
Swimming and Diving			
Tennis	1,250	4,390	
Track and Field, X-Country	4,800	1,240	
Volleyball			
Water Polo	14,438		
Wrestling	3,060		
Others			
Subtotal All Teams	208,414	21,370	1,180
Revenue Not Related to Specific Teams			900,650
Total Revenue	208,414	21,370	901,830

16 Total Operating Revenue. \$44,033,867 Add Categories 1-15.

Revenues by Source	Men's Teams Only Total Operating Revenue.	Women's Teams Only Total Operating Revenue.	Not Allocated by Gender Total Operating Revenue.
Baseball	371,759		
Basketball	892,993	257,748	
Football	23,880,840		
Golf	79,054	7,394	
Gymnastics	10,506		
Lacrosse	1,471,452	352,374	
Rifle			11,518
Rowing		267,060	
Soccer	394,004	256,581	
Swimming and Diving	200,259	48,863	
Tennis	93,995	77,490	
Track and Field, X-Country	87,469	98,869	
Volleyball		292,679	
Water Polo	176,157		
Wrestling	357,874		
Others	452,058		
Subtotal All Teams	28,468,420	1,659,058	11,518
Revenue Not Related to Specific Teams			13,894,871
Total Revenue	28,468,420	1,659,058	13,906,389

17	Athletic Student Aid.	<i>Total Dollar Amount</i>	\$0	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.
		<i>Total Equivalencies Awarded</i>	0	
		<i>Total Students Receiving Aid</i>	0	

Male Athlete Scholarships

Sport	Countable Equivalency of Athletic Aid (A)	Exhausted Eligibility or Medical Equivalency (B)	Equivalencies Awarded in 2012-2013 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball					
Basketball					
Football					
Golf					
Gymnastics					
Lacrosse					
Soccer					
Swimming and Diving					
Tennis					
Track and Field, X-Country					
Water Polo					
Wrestling					
Others					
Expenses Not Related to Specific Teams					
Totals	0	0	0	0	0

Female Athlete Scholarships

Sport	Countable Equivalency of Athletic Aid (C)	Exhausted Eligibility or Medical Equivalency (D)	Equivalencies Awarded in 2012-2013 (C+D)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball					
Golf					
Lacrosse					
Rowing					
Soccer					
Swimming and Diving					
Tennis					
Track and Field, X-Country					
Volleyball					
Expenses Not Related to Specific Teams					
Totals	0	0	0	0	0

Not Allocated by Gender Scholarships

Sport	Countable Equivalency of Athletic Aid (E)	Exhausted Eligibility or Medical Equivalency (F)	Equivalencies Awarded in 2011-2012 (E+F)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Rifle					
Others					
Expenses Not Related to Specific Teams					
Totals	0	0	0	0	0

18 Guarantees. \$2,191,690 Include amounts paid to visiting participating institutions.

Expenses by Object of Expenditure	Men's Teams Only Guarantees.	Women's Teams Only Guarantees.	Not Allocated by Gender Guarantees.
Baseball			
Basketball	4,000	3,111	
Football	2,175,000		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer	3,451		
Swimming and Diving			
Tennis		3,855	
Track and Field, X-Country			
Volleyball		2,273	
Water Polo			
Wrestling			
Others			
Subtotal All Teams	2,182,451	9,239	0
Expenses Not Related to Specific Teams			
Total Expenses	2,182,451	9,239	0

- 19 Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. (b) (4) Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
- 20 Coaching Other Compensation and Benefits Paid by a Third Party. \$0 Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.
Baseball	1	1	(b) (4)		3	1	(b) (4)	
Basketball	1	1			5	4		
Football	1	1			13	12		
Golf	1	0.5			2	0		
Gymnastics	1	0.67			1	1		
Lacrosse	1	1			3	2		
Rifle	1	0.5						
Soccer	1	1			3	1.5		
Swimming and Diving	2	1			2	0		
Tennis	1	0.67			2	1		

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.
Track and Field, X-Country	2	1.67	(b) (4)		4	1	(b) (4)	
Water Polo	1	0.67			2	1		
Wrestling	1	1			3	1.67		
Others	6	4			15	4		
Subtotal All Teams	21	15.68		0	58	30.17		0
Expenses Not Related to Specific Teams								
Total Expenses				0				0

Women's Teams Coaching Expenses

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.
Basketball	1	1	(b) (4)		4	4	(b) (4)	
Golf	1	1			1	1		
Lacrosse	1	1			3	2		
Rifle	1	0.5						
Rowing	1	1			4	1		
Soccer	1	1			2	1.5		
Swimming and Diving	2	1			2	0		

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Compensation and Benefits Paid by a Third Party.
Tennis	1	1	(b) (4)		2	1	(b) (4)	
Track and Field, X-Country	2	1.34			3	0.67		
Volleyball	1	1			1	1		
Others	2	1			5	1.5		
Subtotal All Teams	14	10.84			0	27		13.67
Expenses Not Related to Specific Teams								
Total Expenses				0				0

21	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	(b) (4)	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.
Baseball	(b) (4)		(b) (4)		(b) (4)	
Basketball						
Football						
Golf						
Gymnastics						
Lacrosse						
Rifle						
Rowing						
Soccer						
NCAA Members						

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative	Support Staff/ Administrative	Support Staff/ Administrative	Support Staff/ Administrative	Support Staff/ Administrative	Support Staff/ Administrative
	Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Other Compensation and Benefits Paid by a Third Party.	Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Other Compensation and Benefits Paid by a Third Party.	Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Other Compensation and Benefits Paid by a Third Party.
Swimming and Diving	(b) (4)		(b) (4)		(b) (4)	
Tennis						
Track and Field, X- Country			(b) (4)			
Volleyball						
Water Polo					(b) (4)	
Wrestling						
Others						
Subtotal All Teams		0		0		0
Expenses Not Related to Specific Teams						
Total Expenses		0		0		0

23 Severance Payments. \$13,249 Include severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Severance Payments.	Women's Teams Only Severance Payments.	Not Allocated by Gender Severance Payments.
Baseball			
Basketball	13,249		
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	13,249	0	0
Expenses Not Related to Specific Teams			
Total Expenses	13,249	0	0

24 Recruiting. \$887,667 Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Recruiting.	Women's Teams Only Recruiting.	Not Allocated by Gender Recruiting.
Baseball	43,826		
Basketball	101,933	73,001	
Football	439,695		
Golf	1,959	268	
Gymnastics	3,583		
Lacrosse	19,638	16,523	
Rifle			
Rowing		2,166	
Soccer	18,671	14,340	
Swimming and Diving	24,042	16,076	
Tennis	6,598	23,238	
Track and Field, X-Country	2,576	11,615	
Volleyball		20,711	
Water Polo	6,911		
Wrestling	30,056		
Others	10,241		
Subtotal All Teams	709,729	177,938	0
Expenses Not Related to Specific Teams			
Total Expenses	709,729	177,938	0

25 Team \$3,761,302 Include air and ground travel, lodging, meals and incidentals for competition related to
 Trave preseason, regular season and postseason. Amounts incurred for food and lodging for
 1 housing the team before a home game also should be included. Include value of use of
 the institution's own vehicles or airplanes as well as in-kind value of donor-provided
 transportation.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Team Travel	Team Travel	Team Travel
Baseball	45,505		
Basketball	175,905	83,657	
Football	2,436,071		
Golf	28,199	9,908	
Gymnastics	27,550		
Lacrosse	42,888	12,923	
Rifle			9,902
Rowing		30,898	
Soccer	31,661	36,086	
Swimming and Diving	49,119	51,849	
Tennis	9,585	27,337	
Track and Field, X-Country	93,703	65,453	
Volleyball		13,771	
Water Polo	59,623		
Wrestling	97,039		
Others	136,670		
Subtotal All Teams	3,233,518	331,882	9,902
Expenses Not Related to Specific Teams			186,000
Total Expenses	3,233,518	331,882	195,902

26 Equipment, Uniforms and Supplies. \$1,273,689 Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.

Expenses by Object of Expenditure	Men's Teams Only Equipment, Uniforms and Supplies.	Women's Teams Only Equipment, Uniforms and Supplies.	Not Allocated by Gender Equipment, Uniforms and Supplies.
Baseball	58,365		
Basketball	44,475	45,383	
Football	362,608		
Golf	12,344	16,372	
Gymnastics	7,563		
Lacrosse	194,925	92,485	
Rifle			7,652
Rowing		19,399	
Soccer	22,777	21,244	
Swimming and Diving	22,631	9,047	
Tennis	15,888	17,316	
Track and Field, X-Country	30,531	28,164	
Volleyball		12,622	
Water Polo	11,626		
Wrestling	16,622		
Others	72,200		
Subtotal All Teams	872,555	262,032	7,652
Expenses Not Related to Specific Teams			131,450
Total Expenses	872,555	262,032	139,102

27 Game Expenses. \$2,279,027 Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses.	Women's Teams Only Game Expenses.	Not Allocated by Gender Game Expenses.
Baseball	17,126		
Basketball	84,292	88,273	
Football	1,755,508		
Golf	10,184	1,974	
Gymnastics	6,399		
Lacrosse	68,043	68,206	
Rifle			
Rowing			
Soccer	9,979	21,044	
Swimming and Diving	1,318	470	
Tennis	6,741	4,693	
Track and Field, X-Country	13,705	8,454	
Volleyball		14,537	
Water Polo	12,737		
Wrestling	22,570		
Others	16,380		
Subtotal All Teams	2,024,982	207,651	0
Expenses Not Related to Specific Teams			46,394
Total Expenses	2,024,982	207,651	46,394

28 Fund Raising, Marketing \$1,482,432 Include costs associated with fund raising, marketing and promotion and Promotion. for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion.	Women's Teams Only Fund Raising, Marketing and Promotion.	Not Allocated by Gender Fund Raising, Marketing and Promotion.
Baseball			
Basketball	136,735		
Football	1,162,248		
Golf			
Gymnastics			
Lacrosse	68,368		
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	1,367,351	0	0
Expenses Not Related to Specific Teams			115,081
Total Expenses	1,367,351	0	115,081

29 Sports Camp Expenses. \$1,835,686 Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.

Expenses by Object of Expenditure	Men's Teams Only Sports Camp Expenses.	Women's Teams Only Sports Camp Expenses.	Not Allocated by Gender Sports Camp Expenses.
Baseball	100,144		
Basketball	72,869	40,500	
Football	14,786		
Golf			
Gymnastics			
Lacrosse	396,296	136,318	
Rifle			
Rowing		124,974	
Soccer	141,578	80,478	
Swimming and Diving	80,815		
Tennis	25,708	17,673	
Track and Field, X-Country	17,890	33,161	
Volleyball		128,754	
Water Polo	86,343		
Wrestling	163,499		
Others	132,998		
Subtotal All Teams	1,232,926	561,858	0
Expenses Not Related to Specific Teams			40,902
Total Expenses	1,232,926	561,858	40,902

30 Direct Facilities, \$3,381,076 Include direct facilities costs charged to intercollegiate athletics, Maintenance, and including building and grounds maintenance, utilities, rental fees, Rental. operating leases, equipment repair and maintenance, and debt service.

Expenses by Object of Expenditure	Men's Teams Only Direct Facilities, Maintenance, and Rental.	Women's Teams Only Direct Facilities, Maintenance, and Rental.	Not Allocated by Gender Direct Facilities, Maintenance, and Rental.
Baseball	1,806		
Basketball	14,575	12,817	
Football	59,439		
Golf		459	
Gymnastics			
Lacrosse	251	7,483	
Rifle			554
Rowing		4,046	
Soccer	168	168	
Swimming and Diving	893		
Tennis	94		
Track and Field, X-Country	495		
Volleyball		2,863	
Water Polo			
Wrestling			
Others	8,092		
Subtotal All Teams	85,813	27,836	554
Expenses Not Related to Specific Teams			3,266,873
Total Expenses	85,813	27,836	3,267,427

31 Spirit Groups \$0 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Expenses by Object of Expenditure	Men's Teams Only Spirit Groups	Women's Teams Only Spirit Groups	Not Allocated by Gender Spirit Groups
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

32 Indirect Facilities and Administrative Support. \$0 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).

Expenses by Object of Expenditure	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

33 Medical Expenses and Medical Insurance

\$0 Include medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Medical Insurance	Women's Teams Only Medical Expenses and Medical Insurance	Not Allocated by Gender Medical Expenses and Medical Insurance
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

34 Memberships and Dues. \$86,114 Include memberships, conference and association dues.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues.	Memberships and Dues.	Memberships and Dues.
Baseball	0		
Basketball	750	800	
Football	1,620		
Golf	525	1,455	
Gymnastics	911		
Lacrosse	600	350	
Rifle			
Rowing			
Soccer	473	473	
Swimming and Diving	2,751		
Tennis	724	904	
Track and Field, X-Country	385	905	
Volleyball		200	
Water Polo	4,123		
Wrestling	65		
Others	6,509		
Subtotal All Teams	19,436	5,087	0
Expenses Not Related to Specific Teams			61,591
Total Expenses	19,436	5,087	61,591

35 Other Operating Expenses. \$5,629,299 Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.

Expenses by Object of Expenditure	Men's Teams Only Other Operating Expenses.	Women's Teams Only Other Operating Expenses.	Not Allocated by Gender Other Operating Expenses.
Baseball	19,346		
Basketball	36,756	23,114	
Football	416,495		
Golf	54,474	9,291	
Gymnastics	1,172		
Lacrosse	64,750	17,973	
Rifle			2,914
Rowing		18,305	
Soccer	9,574	7,180	
Swimming and Diving	43,616	47,350	
Tennis	17,506	13,888	
Track and Field, X-Country	18,495	7,172	
Volleyball		10,009	
Water Polo	9,388		
Wrestling	30,915		
Others	75,012		
Subtotal All Teams	797,499	154,282	2,914
Expenses Not Related to Specific Teams			4,674,604
Total Expenses	797,499	154,282	4,677,518

36 Total Operating Expenses. \$44,434,166 Add Categories 17-35.

Expenses by Object of Expenditure	Men's Teams Only Total Operating Expenses.	Women's Teams Only Total Operating Expenses.	Not Allocated by Gender Total Operating Expenses.
Baseball	828,160		
Basketball	1,695,372	1,097,161	
Football	14,445,491		
Golf	136,227	71,538	
Gymnastics	346,415		
Lacrosse	1,825,316	866,178	
Rifle	40,154	40,154	21,022
Rowing		345,309	
Soccer	657,075	537,413	
Swimming and Diving	561,977	430,207	
Tennis	323,892	286,780	
Track and Field, X-Country	562,349	636,311	
Volleyball		464,207	
Water Polo	517,569		
Wrestling	797,602		
Others	1,123,801	15,103	127,568
Subtotal All Teams	23,861,400	4,790,361	148,590
Expenses Not Related to Specific Teams	0	0	15,633,815
Total Expenses	23,861,400	4,790,361	15,782,405

37 Transfers to Institution \$0 Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Transfers to Institution	Transfers to Institution	Transfers to Institution
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

38 Total Expenses \$44,434,166 Add Categories 36-37.

Expenses by Object of Expenditure	Men's Teams Only Total Expenses	Women's Teams Only Total Expenses	Not Allocated by Gender Total Expenses
Baseball	828,160		
Basketball	1,695,372	1,097,161	
Football	14,445,491		
Golf	136,227	71,538	
Gymnastics	346,415		
Lacrosse	1,825,316	866,178	
Rifle	40,154	40,154	21,022
Rowing		345,309	
Soccer	657,075	537,413	
Swimming and Diving	561,977	430,207	
Tennis	323,892	286,780	
Track and Field, X-Country	562,349	636,311	
Volleyball		464,207	
Water Polo	517,569		
Wrestling	797,602		
Others	1,123,801	15,103	127,568
Subtotal All Teams	23,861,400	4,790,361	148,590
Expenses Not Related to Specific Teams	0	0	15,633,815
Total Expenses	23,861,400	4,790,361	15,782,405

Athletics Participation

Table 1,508 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a
1 varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

Sport	Coed Teams	Number of Participants		Number of Participants		Number of Participants	
		Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		35					
Basketball		29	13		2		
Cross Country		37	28	37	24	37	23
Football		165		4		2	
Golf		16	10	1			
Gymnastics		20					
Lacrosse		52	39	1	1		
Rifle	X	10	3				
Rowing			58				
Soccer		30	28		2		
Swimming and Diving		42	40	1			
Tennis		9	16				
Track, Indoor		88	73	88	72	32	23
Track, Outdoor		84	76	84	76	28	25
Volleyball			19				
Water Polo		38					
Wrestling		56					

Sport	Number of Participants			Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Others	X	347	47	2		1	
Total Participants		1,058	450	218	177	100	71
Participant Proportion		70.2%	29.8%				
Unduplicated Count of Participants		932	350				

Head Coaching Assignments - Men's Teams

Table 2A

21 Table 2A - - - Head Coaches Assignments Men's Teams

Sport	Head Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time
	Coaching Duties	Coaching Duties	University Employee	University Employee or Volunteer	Coaching Duties	Coaching Duties	University Employee	University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf		1	1					
Gymnastics		1	1					
Lacrosse	1		1					
Rifle	1		1					
Soccer	1		1					
Swimming and Diving		2	2					
Tennis		1	1					
Track and Field, X-Country	1	1	2					
Water Polo		1	1					
Wrestling	1		1					
Others	2	4	5	1				
Coaching Position Totals	10	11	20	1	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

14 Table 2B - - - Head Coaches Assignments Women's Teams

Sport	Head Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Golf					1		1	
Lacrosse					1		1	
Rifle	1			1				
Rowing	1		1					
Soccer					1		1	
Swimming and Diving		2	2					
Tennis	1		1					
Track and Field, X-Country						2	2	
Volleyball	1		1					
Others		2	2					
Coaching Position Totals	4	4	7	1	4	2	6	0

Assistant Coaching Assignments - Men's Teams

Table 3A

58 Table 3A - - - Assistant Coaches Assignments Men's Teams

Sport	Assistant Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time
	Coaching Duties	Coaching Duties	University Employee	University Employee or Volunteer	Coaching Duties	Coaching Duties	University Employee	University Employee or Volunteer
Baseball	1	2	2	1				
Basketball	4	1	5					
Football	12	1	13					
Golf		2	2					
Gymnastics		1	1					
Lacrosse	2	1	2	1				
Rifle								
Soccer	2	1	2	1				
Swimming and Diving		2	1	1				
Tennis	1	1	1	1				
Track and Field, X-Country	1	3	2	2				
Water Polo	1	1	1	1				
Wrestling	1	2	3					
Others	2	10	5	7		3	1	2
Coaching Position Totals	27	28	40	15	0	3	1	2

Assistant Coaching Assignments - Women's Teams

Table 3B

27 Table 3B - - Assistant Coaches Assignments Women's Teams

Sport	Assistant Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		3		3	
Golf					1		1	
Lacrosse					2	1	2	1
Rifle								
Rowing		2		2	1	1	1	1
Soccer	2		2					
Swimming and Diving		1	1			1		1
Tennis					1	1	1	1
Track and Field, X-Country		3	2	1				
Volleyball					1		1	
Others		3	3		1	1	1	1
Coaching Position Totals	3	9	9	3	10	5	10	5

Other Reporting Items

Other Data Categories:

Institutional Expenses: \$137,200,000

Athletically-Related Facilities Annual Debt Service: \$173,035

Institution's Annual Debt Service: \$0

Institution's Education and General Expenses: \$41,000,000

Average Cost of Full Grant-in-Aid - In-State: \$0

Average Cost of Full Grant-in-Aid - Out-of-State: \$0

Average Cost of Attendance - In-State: \$1

Average Cost of Attendance - Out-of-State: \$1

Comments

Comments: The Naval Academy utilizes the services of various entities to fulfill coaching positions for the Athletic Department. These would include full-time active duty military and fleet support officers, whose salaries are not included in the calculations for salaries, but are listed under coaches count. Also, a number of coaches are employed within the Physical Education department as tenure track government employees with salaries reflecting the annual increases based on the number of years spent working for the government. Therefore, the longer the employment the higher the overall salary, based on teaching and coaching skills. Additionally, the NCAA allows the service academies four additional football assistant coaches and two additional basketball coaches. Other coaches in men's sports include sprint football, heavy and lightweight crew and squash. Offshore sailing and intercollegiate sailing are offered as both men's and women's sports. Swimming head coach totals include a diving coach.

Off shore and intercollegiate sailing are included in both student-athlete participation and coaching numbers. However they receive only one contribution of approximately \$13000 annually which is not reflected in any revenue or expenses categories.

The other operating expense category exceeded the 10% threshold of overall expenses due to the following expenses:

Depreciation \$2,313,715.95
Property Insurance \$377,650.44
Credit Card Expense \$255,259

Operating Expenses

Note: These values are calculated from data entered earlier in the system.

Table 4 - Operating Expenses \$6,950,174 All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as ``game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

Sport	Operating Expenses		Per Capita Expenses	
	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball	120,996		3,457	
Basketball	304,672	217,313	10,506	16,716
Football	4,554,187		27,601	
Golf	50,727	28,254	3,170	2,825
Gymnastics	41,512		2,076	
Lacrosse	305,856	173,614	5,882	4,452
Rifle	13,503	4,051	1,350	1,350
Rowing		50,297		867
Soccer	64,417	78,374	2,147	2,799
Swimming and Diving	73,068	61,366	1,740	1,534
Tennis	32,214	49,346	3,579	3,084
Track and Field, X-Country	137,939	102,071	660	577
Volleyball		40,930		2,154
Others	225,250		649	
Water Polo	83,986		2,210	
Wrestling	136,231		2,433	
Total Operating Expense	6,144,558	805,616	5,808	1,790
Percent of Total	88.4%	11.6%		

Revenues by Sport

Note: These values are calculated from data entered earlier in the system.

Table 7 -- You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

Revenues Attributable to Specific Teams	Men's Teams Only Table 7 -- Revenues.	Women's Teams Only Table 7 -- Revenues.	Not Allocated by Gender Table 7 -- Revenues.	Total Table 7 -- Revenues.
Baseball				0
Basketball				0
Football				0
Golf				0
Gymnastics				0
Lacrosse				0
Rifle				0
Rowing				0
Soccer				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Water Polo				0
Wrestling				0
Others				0
Total Revenue excluding football and basketball	0	0	0	0
Total Revenue	0	0	0	0
Revenue Not Related to Specific Teams				0
Grand Total Revenue	0	0	0	0

Expenses by Sport

Note: These values are calculated from data entered earlier in the system.

Table 8 -- \$0 Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

Expenses Attributable to Specific Teams	Men's Teams Only Table 8 -- Expenses.	Women's Teams Only Table 8 -- Expenses.	Not Allocated by Gender Table 8 -- Expenses.	Total Table 8 -- Expenses.
Baseball				0
Basketball				0
Football				0
Golf				0
Gymnastics				0
Lacrosse				0
Rifle				0
Rowing				0
Soccer				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Water Polo				0
Wrestling				0
Others				0
Total Expenses excluding football and basketball	0	0	0	0
Total Expenses	0	0	0	0
Expenses Not Related to Specific Teams				0
Grand Total Expenses	0	0	0	0

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. **It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.**

Men's Teams	\$0
Women's Teams	\$0
Total Amount	\$0

Recruiting Expenditures Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$709,729
Women's Teams	\$177,938
Total Amount	\$887,667

Head Coaches Salaries Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	(b) (4)		(b) (4)	21
Women's Teams	(b) (4)		(b) (4)	14

Assistant Coaches Salaries Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	(b) (4)			58
Women's Teams	(b) (4)			27

Statement of Revenues and Expenses
For the year ended June 30, 2013 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
<i>Revenues</i>							
1	Ticket Sales.	\$7,034,491	\$87,395	\$41,552	\$148,913	\$256,526	\$7,568,877
2	Student Fees	\$0	\$0	\$0	\$0	\$637,668	\$637,668
3	Guarantees.	\$5,000,000	\$120,000	\$22,000	\$29,000	\$0	\$5,171,000
4	Contributions.	\$1,041,604	\$60,712	\$91,030	\$841,505	\$5,313,185	\$7,348,036
5	Compensation and Benefits Provided by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
6	Direct State or Other Government Support.	\$0	\$0	\$0	\$0	\$0	\$0
7	Direct Institutional Support.	\$0	\$0	\$3,383	\$181,068	\$2,121,315	\$2,305,766
8	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$0	\$0
9	NCAA/Conference Distributions including all tournament revenues.	\$0	\$3,067	\$20,628	\$35,378	\$570,755	\$629,828
10	Broadcast, Television, Radio, and Internet Rights.	\$3,625,000	\$0	\$0	\$0	\$0	\$3,625,000
11	Program Sales, Concessions, Novelty Sales, and Parking.	\$519,169	\$8,052	\$2,697	\$16,410	\$1,048,191	\$1,594,519
12	Royalties, Licensing, Advertisements and Sponsorships.	\$6,472,521	\$524,848	\$0	\$262,424	\$300,000	\$7,559,793
13	Sports Camp Revenues.	\$16,005	\$88,919	\$65,588	\$3,544,673	\$0	\$3,715,185
14	Endowment and Investment Income.	\$0	\$0	\$0	\$0	\$2,746,581	\$2,746,581
15	Other Operating Revenue.	\$172,050	\$0	\$10,870	\$48,044	\$900,650	\$1,131,614
16	Total Operating Revenue.	\$23,880,840	\$892,993	\$257,748	\$5,107,415	\$13,894,871	\$44,033,867
<i>Expenses</i>							
17	Athletic Student Aid.	\$0	\$0	\$0	\$0	\$0	\$0
18	Guarantees.	\$2,175,000	\$4,000	\$3,111	\$9,579	\$0	\$2,191,690
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	(b) (4)					

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
20	Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	(b) (4)					
22	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
23	Severance Payments.	\$0	\$13,249	\$0	\$0	\$0	\$13,249
24	Recruiting.	\$439,695	\$101,933	\$73,001	\$273,038	\$0	\$887,667
25	Team Travel	\$2,436,071	\$175,905	\$83,657	\$879,669	\$186,000	\$3,761,302
26	Equipment, Uniforms and Supplies.	\$362,608	\$44,475	\$45,383	\$689,773	\$131,450	\$1,273,689
27	Game Expenses.	\$1,755,508	\$84,292	\$88,273	\$304,560	\$46,394	\$2,279,027
28	Fund Raising, Marketing and Promotion.	\$1,162,248	\$136,735	\$0	\$68,368	\$115,081	\$1,482,432
29	Sports Camp Expenses.	\$14,786	\$72,869	\$40,500	\$1,666,629	\$40,902	\$1,835,686
30	Direct Facilities, Maintenance, and Rental.	\$59,439	\$14,575	\$12,817	\$27,372	\$3,266,873	\$3,381,076
31	Spirit Groups	\$0	\$0	\$0	\$0	\$0	\$0
32	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$0	\$0
33	Medical Expenses and Medical Insurance	\$0	\$0	\$0	\$0	\$0	\$0
34	Memberships and Dues.	\$1,620	\$750	\$800	\$21,353	\$61,591	\$86,114
35	Other Operating Expenses.	\$416,495	\$36,756	\$23,114	\$478,330	\$4,674,604	\$5,629,299
36	Total Operating Expenses.	\$14,445,491	\$1,695,372	\$1,097,161	\$11,547,224	\$15,633,815	\$44,419,063
37	Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
38	Total Expenses	\$14,445,491	\$1,695,372	\$1,097,161	\$11,547,224	\$15,633,815	\$44,419,063
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$9,435,349	-\$802,379	-\$839,413	-\$6,439,809	-\$1,738,944	-\$385,196